



# SURIA CAPITAL HOLDINGS BERHAD

## UNAUDITED FINANCIAL STATEMENTS

### For The Quarter Ended 30 June 2021

*Staying Resilient*  
**IN THE NEW NORMAL**



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# STATEMENT OF COMPREHENSIVE INCOME

	Unaudited 3-Month			Current Year-To-Date		Against Pre/Year %
	Jun-21 RM'000	Mar-21 RM'000	Jun-20 RM'000	Jun-21 RM'000	Jun-20 RM'000	
Revenue						
Revenue from operations	54,137	50,322	45,270	104,459	98,666	6%
Revenue from construction services for concession infrastructure	8,220	4,366	1,259	12,586	4,803	162%
<b>Total revenue</b>	<b>62,357</b>	<b>54,688</b>	<b>46,529</b>	<b>117,045</b>	<b>103,469</b>	<b>13%</b>
Cost of sales						
Operational costs	-29,981	-36,334	-35,184	-66,315	-71,064	-7%
Construction services costs for concession infrastructure	-8,220	-4,366	-1,259	-12,586	-4,803	162%
<b>Total cost of sales</b>	<b>-38,201</b>	<b>-40,700</b>	<b>-36,443</b>	<b>-78,901</b>	<b>-75,867</b>	<b>4%</b>
<b>Gross profit</b>	<b>24,156</b>	<b>13,988</b>	<b>10,086</b>	<b>38,144</b>	<b>27,602</b>	<b>38%</b>
<b>Gross Profit Margin</b>	<b>39%</b>	<b>26%</b>	<b>22%</b>	<b>33%</b>	<b>27%</b>	
Other items of income						
Interest income	893	405	143	1,298	637	104%
Other income	5,572	5,810	7,726	11,382	15,183	-25%
Other items of expense						
Administrative expenses	-8,412	-8,432	-9,065	-16,844	-17,474	-4%
Finance costs	-127	-105	-198	-232	-411	-44%
Other expenses	-143	-246	-104	-389	-4,090	>-100%
<b>Profit before tax</b>	<b>21,939</b>	<b>11,420</b>	<b>8,588</b>	<b>33,359</b>	<b>21,447</b>	<b>56%</b>
Income tax expense	-5,182	-2,447	-2,834	-7,629	-5,155	48%
<b>Profit net of tax</b>	<b>16,757</b>	<b>8,973</b>	<b>5,754</b>	<b>25,730</b>	<b>16,292</b>	<b>58%</b>
<b>PAT Margin</b>	<b>31%</b>	<b>18%</b>	<b>13%</b>	<b>25%</b>	<b>17%</b>	

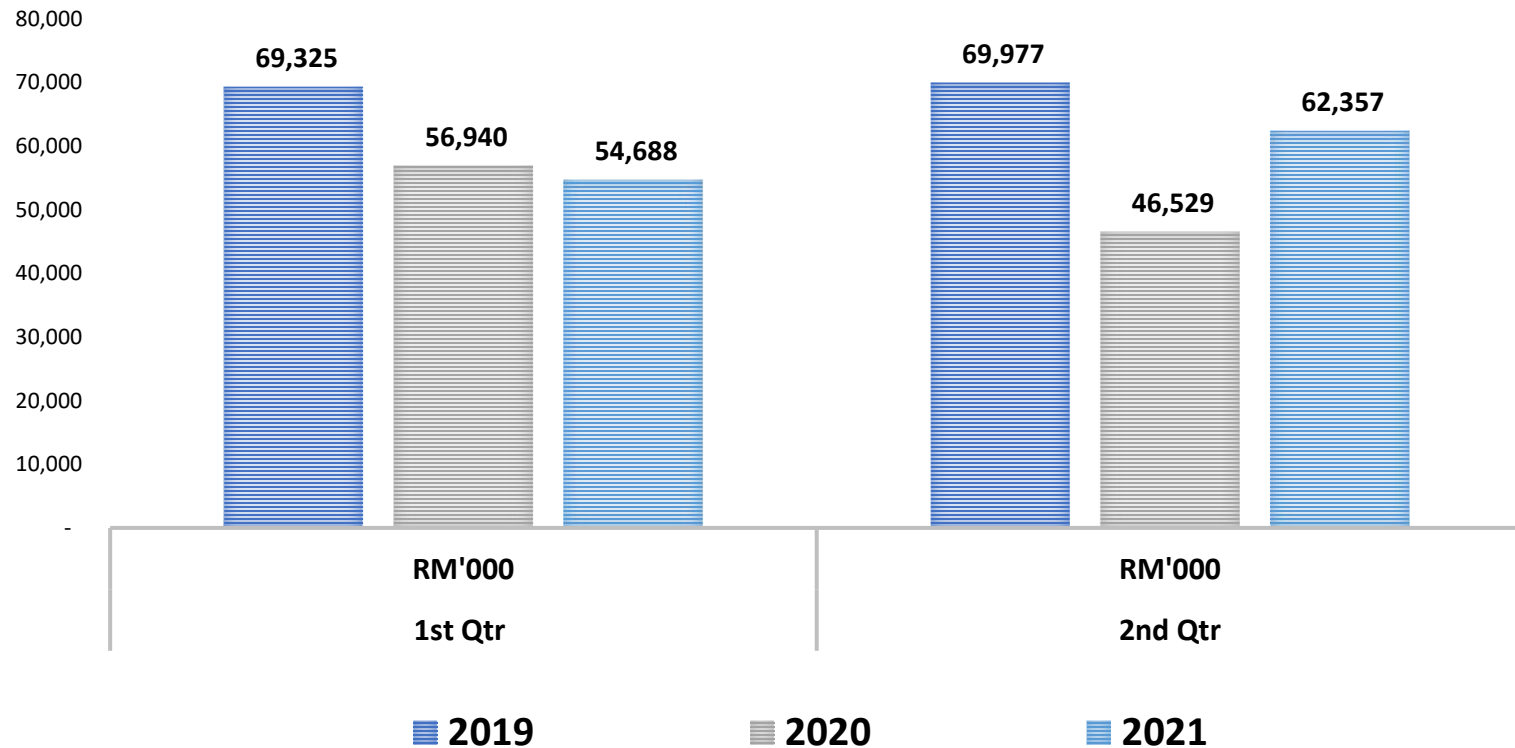
# SURIAGROUP : FINANCIAL PERFORMANCE

- The Group's Total Revenue for the current year-to-date of RM117.0 million has increased by RM13.6 million or 13% compared to that of the preceding year's corresponding year-to-date as at 30 June 2020 of RM103.5 million.
- The main contributor for revenue comes from SPSB, representing revenue from port operations of RM100.3 million and revenue from construction services for concession infrastructure of RM12.6 million. The increase of ports operations revenue for the current quarter compared to that in the immediate preceding quarter of 31 March 2021 was mainly contributed by the increase in revenue from the following:
  - The cargo throughput handled at wharves increased by 21% for the current quarter as compared to that in the immediate preceding quarter. The increase in cargo throughput was due to higher export of palm oil and bulk oil due to gradual recovery from COVID- 19 restrictions imposed by the Government.
  - The increase in cargo throughput at sufferance wharves and private jetty has increased marginally by 1% for the current quarter and was mainly due to more import and export activities of fertiliser, wood products and general cargo at Sandakan, Lahad Datu and Kota Kinabalu ports.
  - The total TEUs handled has increased by 13% at 108,082 TEUs as compared to 95,293 TEUs registered in the immediate preceding quarter.

(RM million)	2Q21	1Q21	%YoY	2Q20	%QoQ	YTD June-21	YTD June-20	%YTD
Total Revenue	62,357	54,688	14.02%	46,529	34%	117,045	103,469	13%
Total Cost of Sales	-38,201	-40,700	-6.14%	-36,443	5%	-78,901	-75,867	4%
Gross Profit	<b>24,156</b>	<b>13,988</b>	<b>72.69%</b>	<b>10,086</b>	<b>140%</b>	<b>38,144</b>	<b>27,602</b>	<b>38%</b>
Other Income	6,465	6,215	4.02%	7,869	-18%	12,680	15,820	-20%
Total Expenses	-8,682	-8,783	-1.15%	-9,367	-7%	-17,465	-21,975	-21%
Profit Before tax	<b>21,939</b>	<b>11,420</b>	<b>92.11%</b>	<b>8,588</b>	<b>155%</b>	<b>33,359</b>	<b>21,447</b>	<b>56%</b>
Tax	-5,182	-2,447	111.77%	-2,834	83%	-7,629	-5,155	48%
Profit After Tax	<b>16,757</b>	<b>8,973</b>	<b>86.75%</b>	<b>5,754</b>	<b>191%</b>	<b>25,730</b>	<b>16,292</b>	<b>58%</b>

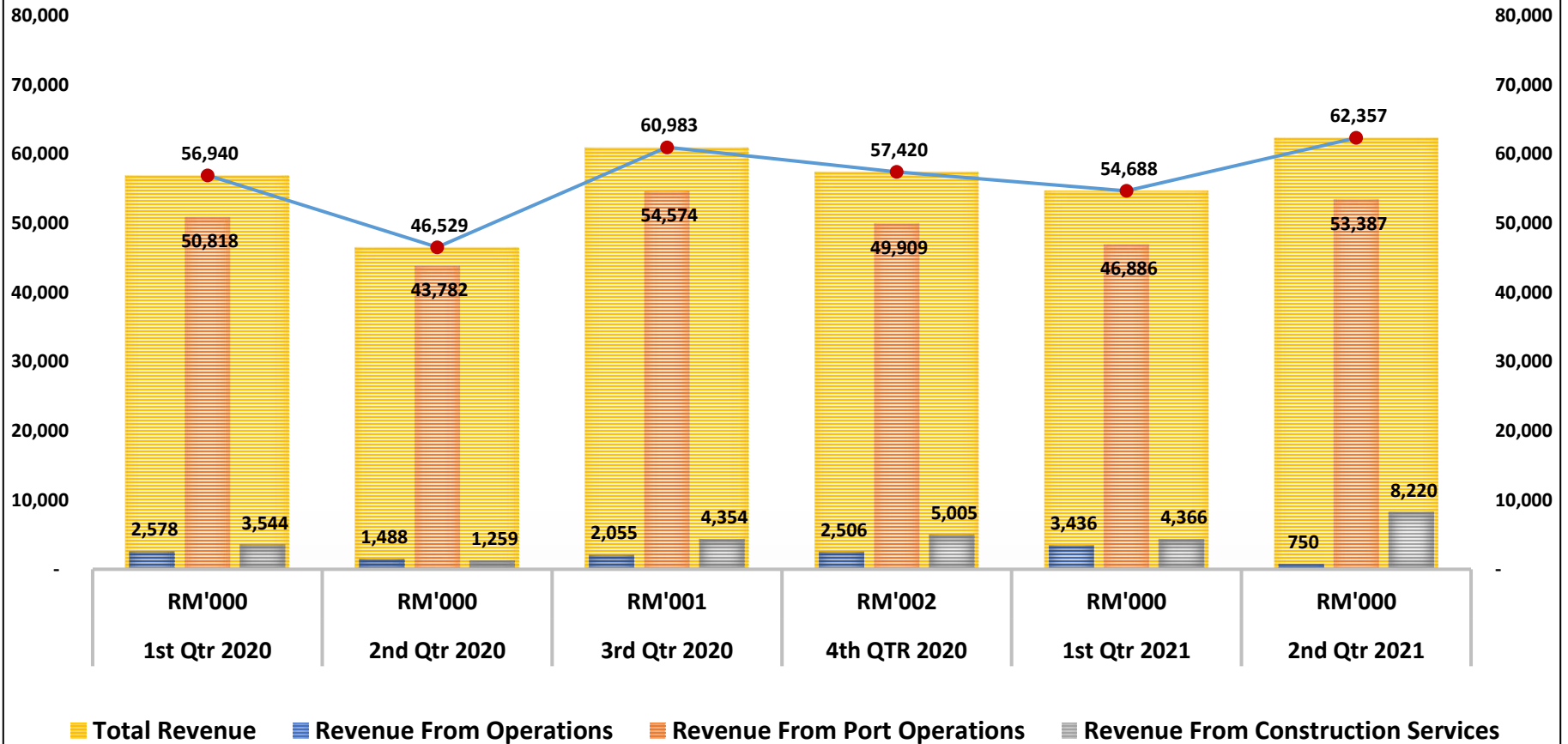
# SURIAGROUP : FINANCIAL PERFORMANCE

## SURIAGROUP REVENUE QUARTER-TO-QUARTER COMPARISON FOR YEARS 2019, 2020 & 2021



# SURIAGROUP : FINANCIAL PERFORMANCE

## SURIAGROUP QUARTERLY REVENUE COMPOSITION



# COST SALES

- Based on quarter-to-quarter comparison, the Group's Cost of Sales for 2Q21 was lower by 6% compared to that in 1Q21. The overall decrease in port operating costs for the period up to date (up to 2Q21) of 9% compared to the same corresponding period of 6 months up to 2Q20 was consistent with the Group's continuous efforts in effective cost management and containment.
- Capex in 2021 was higher by 162% as spending on port enhancements is on-going as well as the spending on key port infrastructure construction project which is the jetty extension for the Sapangar Bay Oil Terminal that commenced in 4Q20. The progress of the construction is currently on track.
- There was a significant drop in ferry terminal operations costs in 2020 and in 2021 after the imposition of the Movement Control Order and Conditional Movement Control Order at various intervals and these have resulted in the temporarily halting of the ferry terminal operations and businesses.

EXPENSES (RM million)	2Q21	1Q21	%YoY	% Split	2Q20	%QoQ	YTD June-21	YTD June-20	%YTD
Operational Costs	1,213	2,411	-50%	4%	1,709	-29%	3,624	3,527	3%
Port Operational Costs	28,768	33,923	-15%	96%	33,475	-14%	62,691	67,537	-7%
Operational Costs of Sales	<b>29,981</b>	<b>36,334</b>	<b>-17%</b>	<b>100%</b>	<b>35,184</b>	<b>-15%</b>	<b>66,315</b>	<b>71,064</b>	<b>-7%</b>
Construction Services Costs	8,220	4,366	88%	-	1,259	553%	12,586	4,803	162%
<b>Total Cost of Sales</b>	<b>38,201</b>	<b>40,700</b>	<b>-6%</b>	<b>-</b>	<b>36,443</b>	<b>5%</b>	<b>78,901</b>	<b>75,867</b>	<b>4%</b>



# CASH FLOWS AND BORROWINGS

- **Cash** of RM58.8 million, of which RM40.4 million are placed with licensed financial institutions.
- **Borrowing** of RM2.0 million comprises the balance outstanding in the revolving credit facility with a licensed financial institution which serves as an immediate standby facility for funding projects and working capital while longer-term financing is being arranged.
- The Group's investment securities stood at RM57.3 million for the year ended 30 June 2021 compared to RM61.9 million for the year ended 30 June 2020.

RM million	YTD-June21	YTD-June20
Net Cash Generated From Operating Activities	16,248	17,644
Net Cash Used in Investment Activities	(4,618)	(4,015)
Net Cash Used in Financing Activities	(18,475)	(11,450)
Net Change in Cash and Cash Equivalent	(6,845)	2,179
Cash and Cash Equivalent at Beginning of Period	65,653	46,362
Cash and Cash Equivalent at End of Period	<b>58,808</b>	<b>48,541</b>





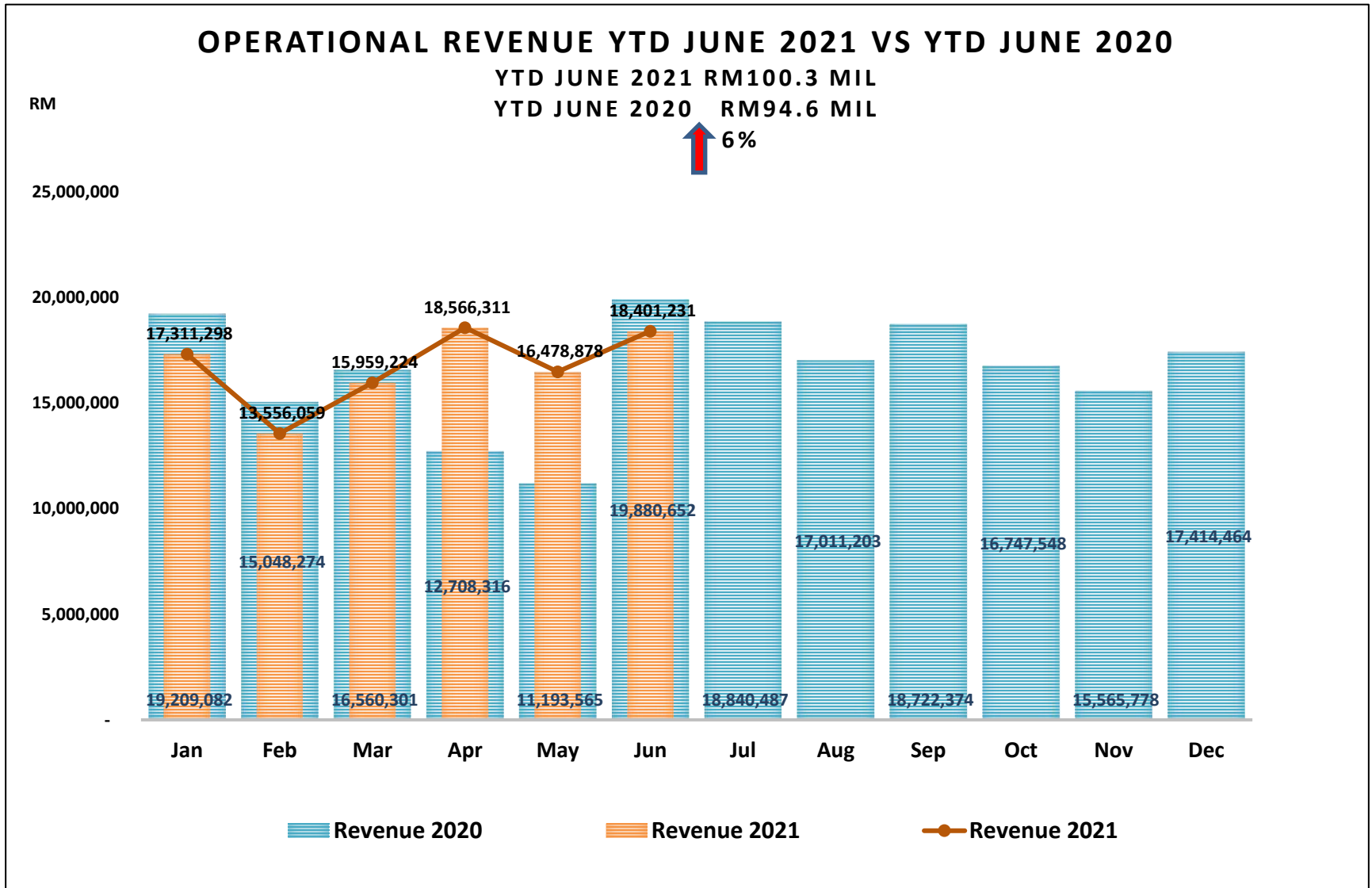
SURIAGROUP

# PORT PERFORMANCE

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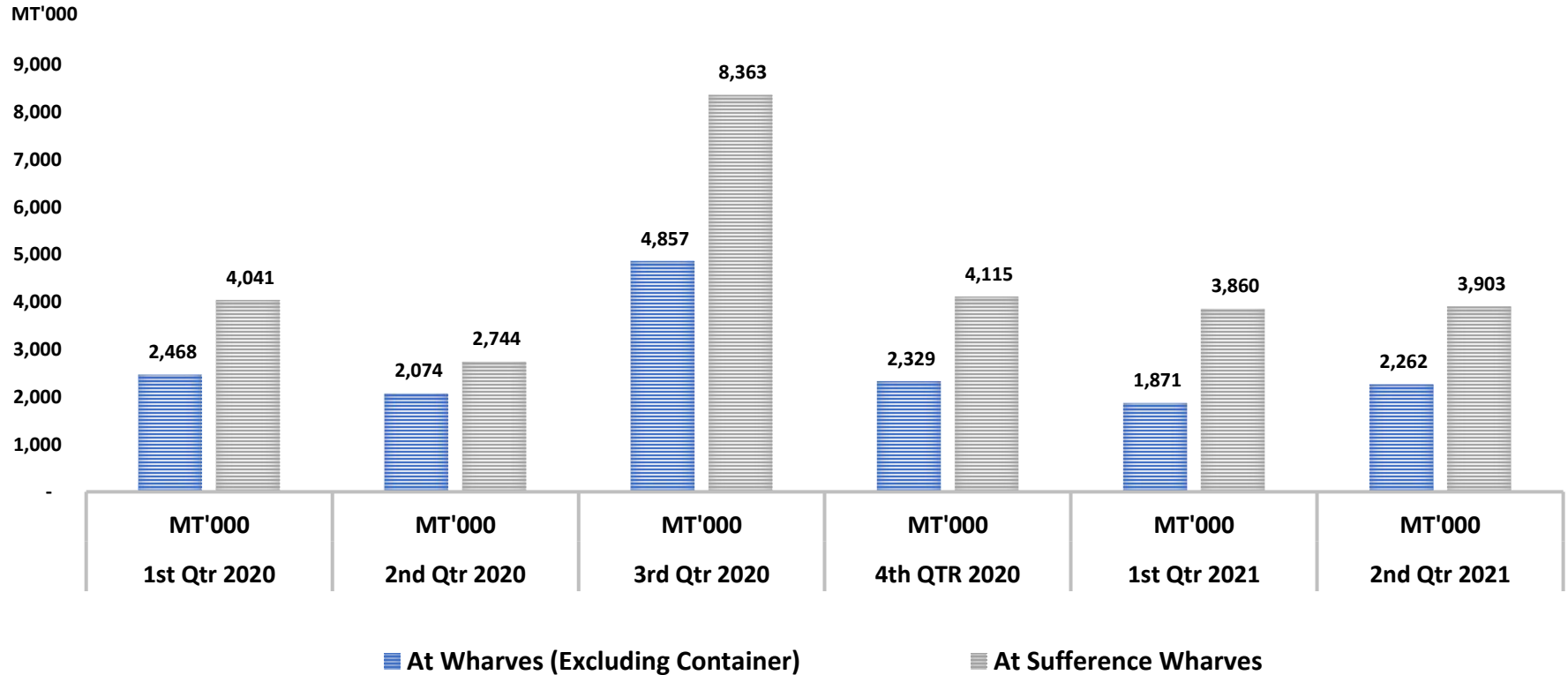


# SPSB : FINANCIAL PERFORMANCE



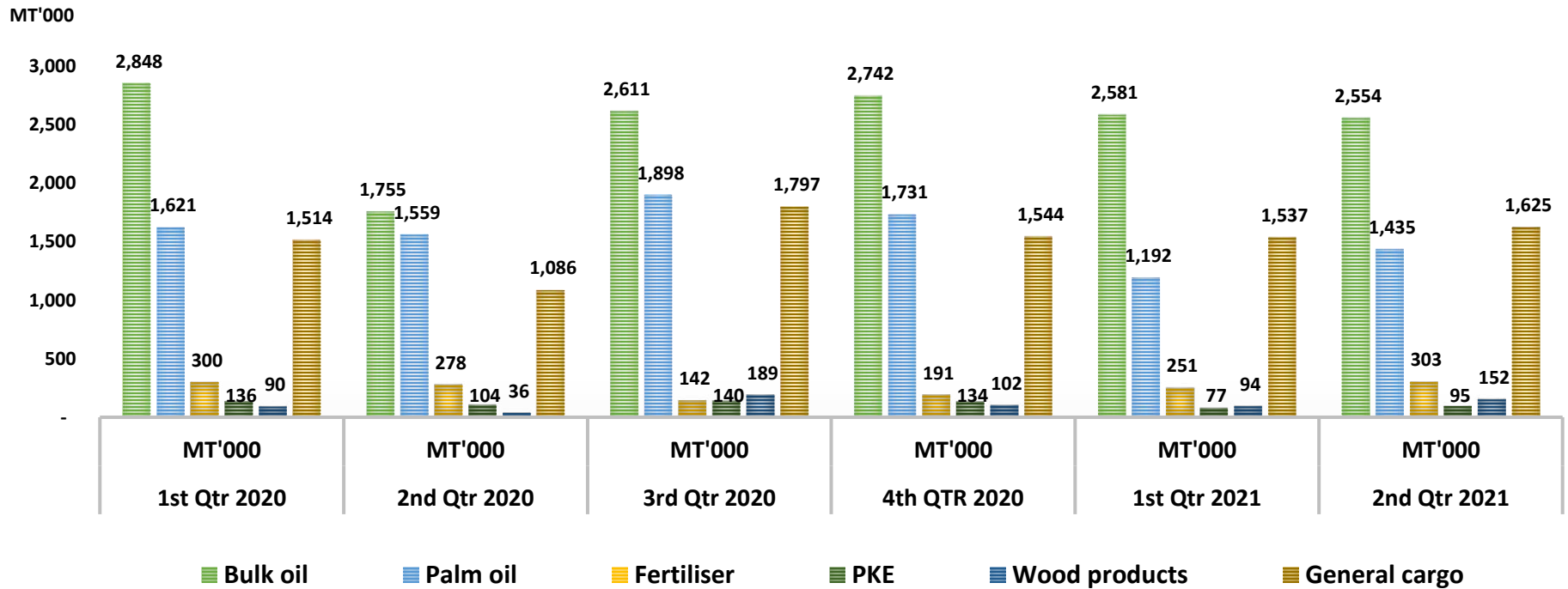
# CONVENTIONAL CARGO THROUGHPUT VOLUME

## QUARTERLY CARGO THROUGHPUT

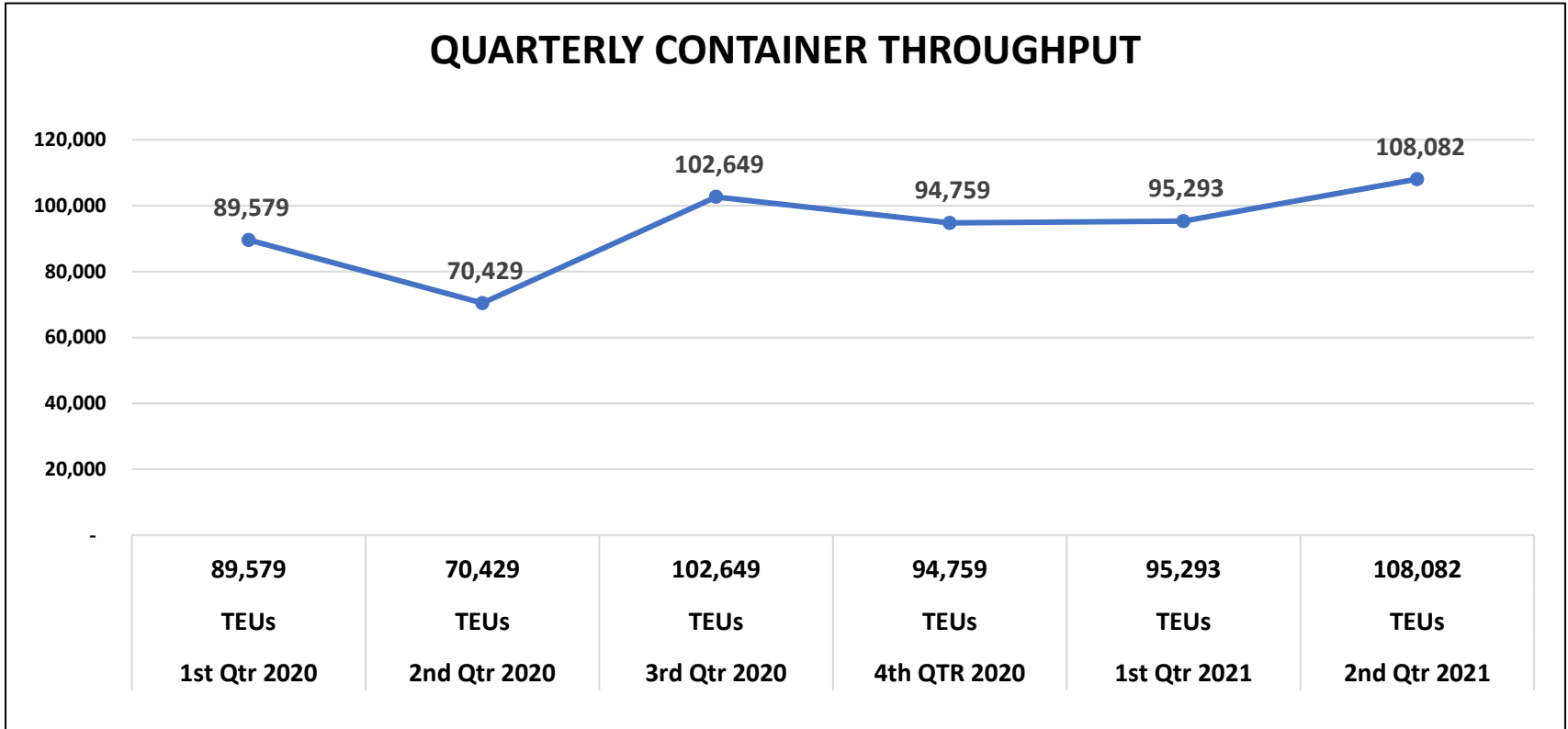


# CONVENTIONAL CARGO THROUGHPUT VOLUME BY COMMODITY

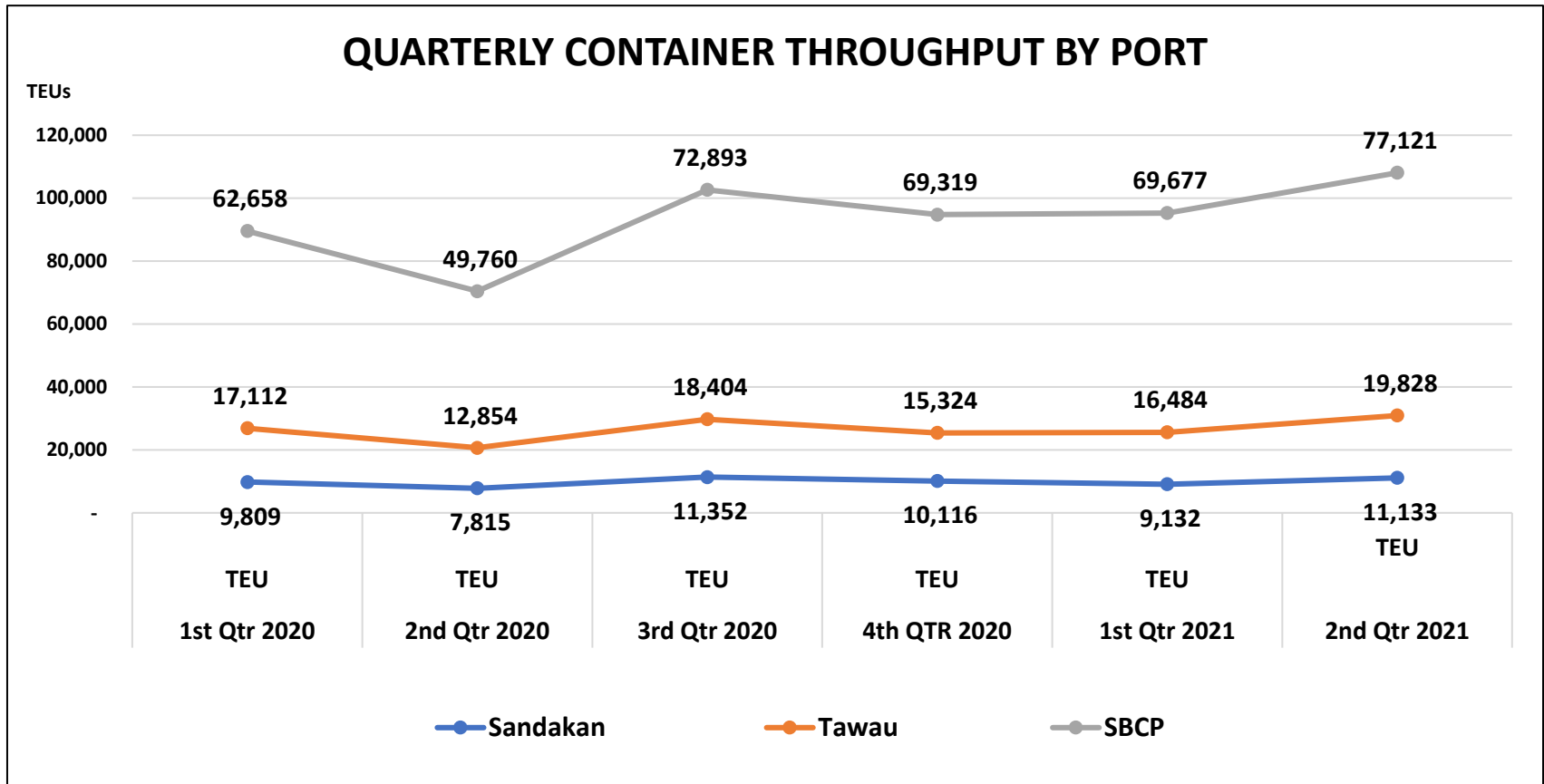
## QUARTERLY CARGO THROUGHPUT AT WHARVES AND SUFFERENCE WHARVES - BY COMMODITY



# CONTAINER THROUGHPUT VOLUME



# CONTAINER THROUGHPUT VOLUME









# ACHIEVEMENTS UP TO JUNE 2021

## Port Operations and Services

- The construction of a new jetty at Sapangar Bay Oil Terminal which was awarded to the successful contractor in September 2020, commenced work in December 2020. The construction is targeted for completion by end of March 2022. The financier for the project is Bank Pembangunan Malaysia Berhad.
- The tender for the expansion of Sapangar Bay Container Port was awarded by MOF through SEDIA to WCT Holdings and its Joint Venture Partner, China Communications Construction Company in July 2021. The tender is worth RM898.81 million \*. SPSB's role in this project is in the provision of technical inputs.

## Property Development

- The first phase of the Jesselton Quay project at Tanjung Lipat, which is within the vicinity of the Kota Kinabalu Port, is a joint-venture project between Suria Capital Holdings Berhad and SBC Corporation Berhad, and had reached 93.9% completion as at 30 June 2021.

## Railway Project

- As at 31 March 2021, the construction of the railway line has been fully completed. Jabatan Keretapi Negeri Sabah has recommended to the Ministry of Transport for the full Certificate of Practical Completion ("CPC") which is expected to be obtained in September 2021.

- \* Reference: *The Edge*

# OUTLOOK FOR THE 2<sup>ND</sup> HALF OF 2021

## Port Operations and Services

- Despite the uncertainties in the current economic condition which has been significantly impacted by the COVID-19 pandemic, we have seen consistent and continuous improvements in conventional cargo throughput and container throughput going through our ports beginning 1Q2021.
- SPSB will continue to pursue with the Authorities on the Ports Tariff Revision for implementation and the application for extension of Concession Period of another 30 years which will be submitted to the Authorities and the State Government for consideration and approval within the 3Q21.
- New business opportunity in Marine Services is gradually showing positive contributions to SPSB's revenue stream even though the quantum is currently quite small.

## Property Development and Other Construction

- SCHB Engineering is currently exploring new business opportunity in residential development.

## Ferry Terminal Operations at Jesselton Point

- The COVID-19 Pandemic and the imposition of MCO and CMCO have affected the State's tourism sector resulting in significantly lower income from the Jesselton Point operations. Businesses is expected to be back to normal before end of the year as the vaccine is being made available to all Malaysians in 2021 and more economics sectors are being opened in phases beginning August 2021. SuriaGroup will contribute to assist the State Government of Sabah to promote the State tourism to local and foreign tourists when the State is ready to open its border.



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THANK YOU

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